



# SEED PLANT NEWS

Association of Alberta Co-op Seed Cleaning Plants Ltd.

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## ASSOCIATION OF ALBERTA CO-OP SEED CLEANING PLANTS PROVINCIAL BOARD MEETING SUMMARY (NOVEMBER)

### Annual General Meeting January 11-13, 2012, Westin Edmonton

- All resolutions must be submitted in writing (mail, fax or email) prior to Monday, December 12, 2011. This allows time to distribute copies of resolutions to all member plants for review prior to the AGM which will then allow for proper discussion and debate.
- KEYNOTE Speaker – Brenda Robinson - “The Intergenerational Workplace - Trends and Transitions”
- Focus Group Discussion – Delegates will break out into smaller groups and discuss the following topics:
  - Member plants perceive the Provincial Association’s level of value to be...
  - Additional benefits that the association may provide are...
  - The greatest challenges that our member plants face...
  - The changes plants must undergo to address these challenges are....
  - The attendance at our provincial AGM is...
  - We engage our members by...
  - The attendance at our local plant AGMs are...
  - We engage our shareholders by...
  - Last topic to be determined by delegates in attendance

- Entertainment – Fun Casino Night (Thursday) & Emil Nath “Psychological Illusion” (Friday)
- Registration is required - \$220/delegate if registration and payment are received prior to December 16th; after December 16th the cost increases to \$280/delegate
- Room Rates at the Westin Hotel are \$125/night plus taxes (includes parking) if booked prior to December 16th.

### Group Health/Dental Benefits (Morneau Shepell/Manulife)

Our current Manulife Group Insurance Plan does not have a cap on prescription drug costs. It was brought to our attention that with the introduction of new prescription drugs, mainly “biologics”, that the cost for drugs will increase substantially.

Without a cap in place, our group plan is at serious risk if even just one individual starts to take one of these drugs, our rates would sky rocket.

A \$5,000 cap was discussed as it would not affect any individual currently on the plan at this time. For those who are signed up, please give us your feedback – should we impose a cap? And if so, at what level?

Considering additional benefits to offer to your employees? What about Health Spending Accounts?

*Continued on page 2.*

## WGRF Wheat and Barley Check-Offs Update

As the federal government moves ahead with its plans for changing the regulations for the Canadian Wheat Board, of which WGRF does not have any position on the marketing power of the CWB, WGRF has been working to develop a plan for replacing the current check-off collection system. WGRF is pleased that the federal government has included provisions to continue the collection of the wheat and barley research check-offs in Bill C-18, The Marketing Freedom for Grain Farmers Act legislation. WGRF is working with department officials and industry partners on the development of the regulations for the continuation of the wheat and barley check-offs. WGRF is also working towards developing and implementing a new industry model that will allow for permanent dedicated variety research and development check-off in wheat and barley following this five year transition period.

### Need for Increased Investment in Wheat Breeding

Annual investment in wheat breeding in western Canada from public, private and producer sources is about \$20 million.

When this number is compared with other crops in Canada and throughout the world it is apparent that the Canadian wheat industry is significantly under investing in wheat research and cereal research.

- \$80 million was invested by Australia into wheat breeding in 2010.
- \$65 million was invested annually into canola breeding in Canada by private industry.
- \$680 million is invested annually into corn breeding in the US by private industry
- \$340 million is invested annually into soybean breeding in the US by private industry.

*-Dr. Richard Gray, University of Saskatchewan*

Continued from page 1.

## BOARD MEETING SUMMARY CONTINUED

The plant provides a set amount of funds each year so that their employees can submit health/dental expenses incurred that are not covered under their Manulife Group Insurance plan. More information is available in the members only section at [www.seed.ab.ca](http://www.seed.ab.ca).

### Trade Shows

Your association will be participating in the following agricultural trade shows and we need volunteers to assist with the booth — both managers & directors!

- **FarmTech**  
January 24 - 26, 2012  
Expo Centre, Edmonton
- **AgExpo**  
February 29 - March 2, 2012  
Exhibition Park, Lethbridge
- **Peace Country Classic**  
March 8 - 10, 2012  
Evergreen Park, Grande Prairie

### New [seed.ab.ca](http://seed.ab.ca) Website

Seed.ab.ca has a fresh new look. Please check it out. Don't forget—seed processors members only section has valuable information for you such as membership lists, group benefits forms, grain cleaned volume summary information, newsletters, Plant Breeders Rights, etc. If there is anything else you would like to see please let us know!!

### Foster Park Basket

A few months ago, Foster Park Basket circulated profit sharing agreements applicable to your property and business interruption coverage to all member plants. Please refer to that agreement for complete details. In summary, the gross earned premium and paid premium for your 12 month period shall be adjusted subject to the following:

"Loss Ratio"	Return Premium
0% not exceeding 20%	10%
20% not exceeding 30%	5%

### Other Items of Interest

- 2010/2011 saw an increase in overall seed processing by our member plants to just over 33 million bushels.
- This compares to just over 30.5 million bushels in 2009/2010.
- The largest increase was in separations, with pedigreed seed also increasing. Commercial seed processing was at the same level. The number of bushels treated also increased.
- High Prairie Seed Cleaning Co-op Ltd. opened their doors to their new facility on November 15, 2011. Congratulations!!
- At our November board meeting, we had most of the Managers Association Representatives in for a 1/2 day session reviewing various activities/issues of the association. We continue to value this and look forward to a full Strategic Review session in the fall of 2012!
- The office continues to keep record of any member plants receiving funds/ grants from their Counties or MDs. Please keep your regional director up to date of any assistance received. For those plants seeking funds, they may use this document to reference how others are receiving assistance through-out the province.
- A few of your provincial directors and general manager will be attending board governance workshops hosted by Alberta Agricultural Products Marketing Council. Topics covered include board governance fundamentals, difficult conversations in the boardroom and board financial fundamentals. If anyone is interested in participating, please contact the office for further information on dates, locations and cost.
- Most of our member plants have Hazard Prevention Manuals in place – please ensure you look at them and update as necessary!! They are truly valuable when accidents do happen.
- Our next provincial board meeting will be held Monday January 9 & 10 2012 (just prior to annual meeting).

Continued on page 3.

# FUSARIUM ACTION COMMITTEE UPDATE

(as presented at November 2011

## Provincial Board Meeting)

This past spring the Fusarium Action Committee (FAC) forwarded five recommendations to the Minister of Agriculture & Rural Development. The FAC deliberated on various approaches to prevent the introduction, establishment and spread of *fusarium graminearum* (FG) in areas of Alberta currently free of the organism; and approaches to minimize infection in areas of Alberta where FG is being documented. These recommendations were based on the Members' unique perspectives; the broad experience base of their member organizations; the support of technical experts from Agriculture and Agri-Food Canada, ARD, and the Alberta Association of Agricultural Fieldsmen. To date no official communication has been received from the Minister's office.

While consensus was preferred and always sought, it was unrealistic to presume that consensus was always possible. While the FAC shared different opinions on specific tactics, consensus was reached for the majority of the recommendations below.

The FAC presented the following policy and program recommendations for consideration.

### Recommendation #1

#### Enhance Industry Education and Awareness to Encourage Adoption of BMPs

ARD lead (in partnership with industry stakeholder organizations) the development and implementation of a comprehensive, aggressive *fusarium graminearum* (FG) education and awareness campaign that promotes Alberta's current regional competitive advantage.

This will convey the risks faced by the industry and the potential direct financial losses to producers, as well as provide instruction on the appropriate risk management strategies for areas both free of FG and areas where FG is established.

### Recommendation #2

#### Develop Risk Management Program Incentives to Encourage Adoption of BMPs

The Government of Alberta develops crop insurance program incentives to encourage practices that reduce or limit the impact of FG.

For example, the use of discounts or surcharges on crop insurance premiums to encourage producers to use Best Management Practices (BMPs) to manage FG and to help with awareness across the province.

### Recommendation #3

#### Direct Research to Reduce Impacts of Infection

The Government Alberta identify the following as strategic priorities: research into crop management strategies to reduce the impacts of FG, research to develop new varieties resistant to FG and research into new seed treatments and foliar fungicides to decrease FG infection.

### Recommendation #4

#### Continue Pest Surveillance

ARD enhance its current comprehensive surveillance of FG in both stubble and grain of cereal and corn.

### Recommendation #5

#### Improve Regulatory Tools

The Government of Alberta and partnering municipalities strengthen current regulatory tools to prevent the spread of FG to uninfected areas, and adjust tools as needed to minimize the negative impacts of the infestation in areas where FG is established.

Continued from page 2.

## WGRF Wheat and Barley Check-Offs Update

WGRF believes as producers, there is a need to increase the competitiveness of wheat and other cereals in crop rotations. In order to increase this competitiveness in cereal crops, investments of \$80 to \$100 million per year are needed for cereal breeding research in Canada.

WGRF's vision for variety development is one that allows producers rapid access to improved varieties at reasonable cost from both public and private breeding organizations. As your organization is aware, WGRF has been investigating a number of possibilities to increase investment in wheat research. WGRF will be actively engaging with private industry and public breeders to develop partnerships and consortiums to increase wheat breeding activity. WGRF will not be pursuing the establishment of its own wheat breeding program at this time.

		Grain Cleaned		
TOP 5 PLANTS 2010 / 2011	(Units are in bushels)	1. Three Hills	1,335,295	
		2. Coronation	1,221,495	
		3. Westlock	1,147,307	
		4. Lougheed	1,009,291	
		5. Stony Plain	1,007,592	
			Pedigreed Seed	
			1. Westlock	508,099
			2. Taber	416,418
			3. Three Hills	382,603
			4. Paradise Valley	342,453
		5. Enchant	216,424	
		Commercial Seed		
		1. Three Hills	759,213	
		2. Coronation	726,521	
		3. Beiseker	600,685	
		4. Rycroft	596,727	
		5. Westlock	586,688	
		Seed Treated		
		1. Westlock	242,754	
		2. Three Hills	206,000	
		3. Strathmore	154,663	
		4. Foremost	129,039	
		5. Forestburg	111,937	
		Separations		
		1. Stony Plain	642,094	
		2. Coronation	494,974	
		3. Lougheed	467,099	
		4. Vermilion	466,614	
		5. Alliance	368,893	

# AGM MAIN AGENDA

## WEDNESDAY, JANUARY 11, 2012

### 4:00 - 8:00 p.m. - CONVENTION REGISTRATION

2nd Floor - North Foyer  
Provided by Foster Park Basket

**IMPORTANT** - Delegates and Managers  
Credential Cards must be completed and  
presented at Registration Desk.

### 8:30 - 11:00 p.m. - RECEPTION

(Manitoba/Saskatchewan Room)

## THURSDAY, JANUARY 12, 2012

### 7:30 - 8:30 a.m. - BREAKFAST

(BC/Alberta/Yukon Rooms)  
Co-sponsored with Foster Park Basket

### 7:30 a.m. - CONVENTION REGISTRATION

Provided by Foster Park Basket  
2nd Floor - North Foyer  
Exhibits (North Foyer)

### 8:45 a.m. - JOINT OPENING

Delegates, Managers,  
Guests (Manitoba/Saskatchewan Rooms)

- Call to Order – President,  
Steven Miller
- O Canada – Julia Walker
- Invocation – Lloyd Lidberg
- Greetings from the Westin Hotel

### 9:00 a.m.

- Opening Address
- Greetings from Alberta Agriculture & Rural  
Development
- Greetings from A.A.M.D.C.
- Greetings from Alberta Seed Growers' Assoc.
- Introduction of Association Directors  
& Spouses
- Approval of Agenda

### 9:30 a.m.

- Presentation and Adoption of Minutes
- Business Arising out of Minutes
- Committees - Finance (Budget)

### 9:45 a.m. - BOARD OF DIRECTORS REPORT

Steven Miller

### DRAWS FOR WOMEN'S PRIZES

Sponsored by BASF

### 10:15 a.m. - WOMEN'S PROGRAM

(Turner Valley Room)

### REFRESHMENT BREAK

(North Foyer), Exhibits (North Foyer)

### 10:30 a.m. - REPORTS

- General Manager - Lorena Pahl
- Auditor - Daryl Andre
- Disposition of Resolutions

### 11:20 a.m. - INSURANCE PROGRAM UPDATE

Rob Dechant – Foster Park Basket

### 11:50 a.m. - LUNCHEON

(BC/Alberta/Yukon Rooms)  
Co-sponsored with BASF

### 1:00 p.m. - SYNGENTA

Rob Bishop, Shad Milligan

### 1:30 p.m. - HAZARD PREVENTION MANUAL

Chris Jodouin Escalade Training

### 2:30 p.m. - TBD

### 3:00 p.m. - HEALTH BENEFITS PROGRAM

Doug Sample, Morneau Shepell

### 3:30 p.m. - REFRESHMENT BREAK

(North Foyer), Exhibits (North Foyer)

### 4:00 p.m. - BASF - Stan Bell

### 4:30 p.m. - RESOLUTIONS

(Must be submitted prior to December 12th)

### 5:00 p.m. - REGIONAL ELECTIONS (Regions 1 & 2)

### 8:00 - 11:30 p.m.

## Fun Casino Night

(Manitoba/Saskatchewan Room)

Sponsored by your Allied Trade Group

## FRIDAY, JANUARY 13, 2012

### 7:00 - 8:00 a.m. - BREAKFAST

(BC/Alberta/Yukon Rooms)  
Exhibits (North Foyer)

### ANNUAL MEETING

(Manitoba/Saskatchewan Rooms)

### 8:00 a.m. - MULTI CHANNEL MARKETING

Shawn Brook, Issues Ink

### 9:15 a.m. - BAYER CROPSCIENCE

Monica Klaas

### 9:45 a.m. - MANAGERS ASSOCIATION UPDATE

Ron Wirsta

### 10:00 a.m. - REFRESHMENT BREAK

(North Foyer), Exhibits (North Foyer)

### 10:30 a.m. - "IF WE CAN DO IT, YOU CAN DO IT"

Alliance Seed Cleaning Assoc. Ltd.  
Forestburg Co-op Seed Cleaning Plant Ltd./  
Battle River Railway  
High Prairie Seed Cleaning Co-op Ltd.

### 12:00 p.m. - LUNCHEON

(BC/Alberta/Yukon Rooms)  
Co-sponsored with Bayer CropScience

### 1:00 p.m. - FOCUS GROUP DISCUSSION

Delegates will break out into smaller groups  
and discuss the following topics

- Member plants perceive the Provincial  
Association's level of value to be...
- Additional benefits that the association  
may provide are...
- The greatest challenges that our  
member plants face...
- The changes plants must undergo to  
address these challenges are...
- The attendance at our provincial  
AGM is...
- We engage our members by...
- The attendance at our local plant  
AGMs are...
- We engage our shareholders by...
- Last topic to be determined by delegates  
in attendance

### 2:30 p.m. - BUDGET, APPOINTMENT OF AUDITOR, UNFINISHED & NEW BUSINESS

### 3:00 p.m. - KEYNOTE

Brenda Robinson, The Robcan Group  
"The Intergenerational Workplace  
- Trends and Transitions"

### EVENING ENTERTAINMENT - BANQUET FLOOR

### 6:00 p.m. - Reception

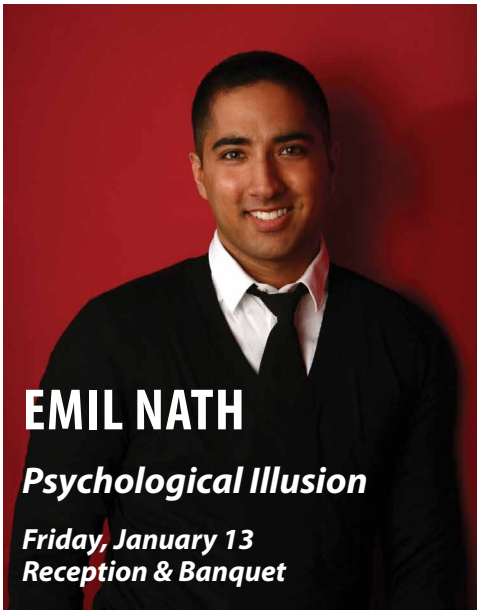
Women's corsages compliments of  
Bayer CropScience

### 7:00 p.m. - Banquet - (Ballroom)

#### Awards Presentation

Entertainment Emil Nath, Psychological  
Illusion, Sponsored by Syngenta





**EMIL NATH**

***Psychological Illusion***

***Friday, January 13  
Reception & Banquet***

Over two decades of research, study, practice and performance have lead Emil to the development of the art form that he calls "Psychological Illusion". Psychological Illusion incorporates elements of persuasive technique, perceptual manipulation, magic, and howmanship to create an entirely new and powerful audience experience that is as profoundly fascinating as it is indulgently exclusive. Emil also uses the principles behind Psychological Illusion as a powerful training tool, as well as to help inspire his audiences to achieve great personal success.

Emil demonstrates concepts such as:

Psychoanalysis, Lie Detection, Synchronicity, Mind Reading, Influence, Suggestion, Super Power Memory, Risk, Chance, Thinking Techniques, Prediction and more.

Psychological Illusion puts the human condition on display for all to learn, laugh, explore and enjoy. The mysteries of human nature are as intriguing as they are entertaining, and have provided the platform for this new and exciting art on the cutting edge of entertainment.

**WOMEN'S PROGRAM:  
10:30 AM THURSDAY,  
JANUARY 12TH  
TURNER VALLEY ROOM**

**Session Summary:**

How does traveling to 12 countries spread across 5 continents in the past 4 years sound to you?

Crazy, yes but for Leona Dargis this is only a chapter in her life as she globe trots her way into spectacular agricultural communities learning about diversified cultures and traditions.

As a farm girl herself born and raised in rural Alberta near St. Paul, she developed a keen interest in farm succession and agricultural awareness.

She volunteers with numerous organizations thus giving her life experience and many intriguing stories.

Her presentation will take you on a trip around the world and perhaps just leave you thinking that what matters the most in life are the things that are right in front of you.



***"Women in Agriculture  
around the world - how  
everything we do matters"***  
**- Leona Dargis**



**Your Allied Trade Group**

*Presents*

***Fun Casino Night***

Thursday, January 12

8:00 pm to 11:30 pm

Please join us for some great socialization and camaraderie with your industry suppliers, trades people and association members.

Try your luck at Black Jack, Seven Card Stud, Texas Hold'em and several other exciting games.

There will be a fun auction for hidden prizes and several door prizes.

Prizes will be awarded from each region of the province.

Brought to you  
in conjunction with  
The Manager's Association



## Better Board Agendas

"Well, that wraps up all the little things on our agenda for this month's meeting," Sydney announced as he summarized the meeting. "As usual, we have some other matters that didn't fit in – but they're all pretty meaty and I know most of us need to stick to our regular adjournment time. They'll just have to wait." As Chair, he felt responsible to keep the meetings to a manageable length.

Ashley asserted herself: "But those are the really important items on the agenda. And some of them have already been pushed from a previous meeting." She tried to soften her tone so her exasperation wasn't obvious.

"That's true," added Max. "As the guy you expect to keep everything going on a day-to-day basis, I've been waiting for some decisions tonight so we can make progress on our plan."

Ashley thought, if the board is more concerned about looking good by finishing the meeting on time and not dealing with the issues to lead the organization, either we need a new chair or a new board.

### What Can You Do?

- Insist that the agenda be organized to put the most strategic items as early as possible – the less significant matters consume far too much meeting time.
- Assign approximate times to each agenda item (or section) so the board can purposefully invest its most valuable asset – face-to-face time – most effectively.
- Create agendas to be completed – they are not rolling to-do lists; if more needs to be done than fits in a regular meeting, pre-confirm a longer time slot.
- Encourage the Chair to push fast through the perfunctory pieces – no need to dally over approval of minutes and such. Use consent agendas so one motion covers the acceptance or receipt of multiple routine items such as the approval of minutes, financials and committee reports.
- Add a 5-10 minute evaluation of the meeting at the end of every meeting (or two) to affirm good focus and pursue increased effectiveness.
- Invest in some coaching for Sydney – or replace him!

ARTICLE WRITTEN BY JIM BROWN, STRIVE

## MOUNTAIN VIEW SEED CLEANING CO-OP CELEBRATES 50 YEARS

Back in 1961, a group of innovative farmers realized that there was a need for clean seed in order to improve their returns and keep down the spread of weeds. So, with the help of the Provincial government and the County, in a three-way partnership, the Mountain View Seed Cleaning Co-op was formed.

The original plant was built in Carstairs, just north of the vet clinic. This served the community well for 25 years. But, as the trucks got larger, the plant was too small to handle the bigger loads.



The board of directors planned a larger plant with a scale to handle the modern super B's. This was pretty forward thinking as the super B's were just being adopted by the trucking industry.



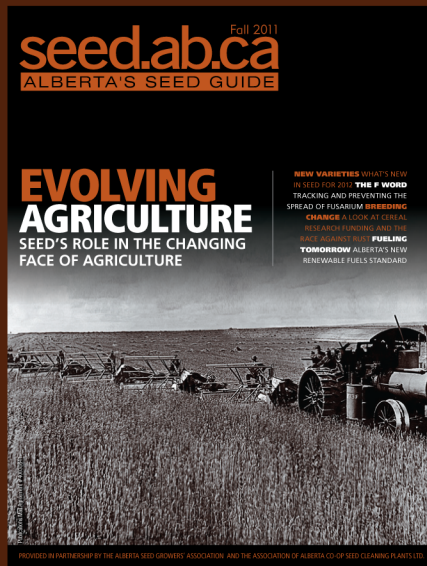
The plant was built just outside of town for easier access. In 1998, Don Van Bavel retired as plant manager after more than 30 years of service to the plant. Duane Trottier became manager, and with the many years of Don's tutelage, maintains one of the cleanest plants in the province with a 99.5% rating.

On June 24, about 175 members and past directors helped to celebrate 50 years of cleaning grain for the local producers. There was beef on a bun with salads and a big cake.

Thanks to the generosity of local machinery dealers, grain and fertilizer companies, fuel retailers and many local merchants, there were a variety of door prizes for those in attendance.

Steve Miller, President of the Association of Alberta Seed Cleaning Co-op Plants presented a plaque to commemorate the occasion.

It was a wonderful event and everyone left with full tummies.



## Seeding Opportunity!

Place your member ad in **seed.ab.ca** today and reach more than 62,000 Alberta farm households! Printed twice per year, you receive great exposure while supporting your association.

As an ASGA member, you can put your company's name on the map for one incredible price!

Contact [issues@issuesink.com](mailto:issues@issuesink.com) or 1-877-710-3222 today for more information or to book your ad in the Spring 2012 edition.

**seed.ab.ca**  
ALBERTA'S SEED GUIDE

*Sign up today to receive your copy of Seed Plant News by email!*

**Contact Lorena Pahl:  
[lorena.pahl@seed.ab.ca](mailto:lorena.pahl@seed.ab.ca)**

## Congratulations to Brittany Walker, 2011 Recipient of the Association of Alberta Co-op Seed Cleaning Plants Scholarship



My whole life has been spent on our family farm northeast of Strathmore. I am currently attending Strathmore high school and will be graduating on the 28th of May 2011. Once I finish high school, I will be attending Olds College

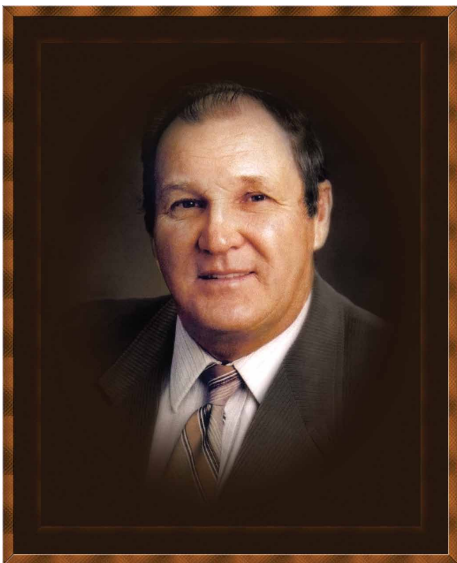
in the fall of 2011. My program of study will be agriculture management for two years to achieve a diploma, and an additional two years to achieve a bachelor of applied science degree in agribusiness. My hobbies include quading, snowmobiling, working with the livestock and enjoying the outdoors. Most of my time spent is either helping my mother or helping my father on the farm.

Our farm is a mixed farming operation consisting of grain, forage, cattle, sheep and fowl. Since the age of nine I have been an active participant with the daily chores, it is not until recently, the summer of 2006 that I started working with machinery. My summer holiday time is spent out in the field either running the discbine, rake or a baler. This past fall was the first year operating a combine to help with harvest. Yes, I was always there to ride along with one of the combine operators but I was not physically operating the machine until lately. This past year I was also taught to unload the grain off the trucks, so the majority of harvest time I was in a truck hauling grain. I have been raised on a farm my whole life, it is a part of who I am and who I will always be. This is why I am pursuing an education in the agriculture field. By receiving this scholarship from the Association of Alberta Co-op Seed Cleaning Plants Ltd. it will help to fund my education.

It will allow me to complete my first year without any financial worries. This scholarship will help me continue following my passion in agriculture for many years to come. I appreciate everything the Alberta Co-op Seed Cleaning Plants Association has done for me and I thank them for the great opportunities they have presented me with by giving me a scholarship to help pursue and further my education.

Sincerely,  
Brittany Walker





## THE LATE GUS LINDSTROM

2010 Camrose County  
Agricultural Wall of Honor Recipient

Gus Lindstrom had been on the Board of the Bashaw Co-op Seed Cleaning Plant serving there for well over thirty years. He had been a vital part of its development and was a driving force in making it one of the very successful plants in Region 4 serving the needs of the farmers in not only the southern part of the County of Camrose, but also the adjacent Counties of Stettler, Ponoka and Lacombe. On the board Gus left a legacy of forward thinking, positive attitude and astute financial responsibility for all local board members to pursue and follow.

Gus was an excellent farmer and seed grower, marketing his seed thru the Bashaw Seed Plant for many years. In 1968, he was elected to the Provincial Board of Directors for the Association of Alberta Co-op Seed Cleaning Plants.

According to the minutes, he attended his first meeting on October 15, 1968. He took the position as General Manager and held that position for many years retiring in 1994 due to ill health. He holds the distinction of being the longest serving Provincial Board member to this day (26 years).

Gus was a keen General Manger, had great business sense and was a tough negotiator.



Years Of Service Recognized – Bashaw's Gus Lindstrom, right, was recently recognized for 30 of service with the Alberta Seed Cleaning Association. Presenting the honor is regional director Ken Ditzler.

He had a real passion for the seed industry. He served at a time when the provincial government and local municipal and counties were working together with local farmers to help finance and supply the expertise for establishing Co-op Seed Cleaning Plants across the province.

As General Manager he was instrumental in putting in place:

- The inspection process where each fall the Agricultural Fieldmen , Regional Director and local boards inspect their plants to ensure each plant meets the standards and requirements set out by the Provincial Weed Act
- Seed Treatment needs for member plants. Bayer CropScience, Syngenta and BASF are now Associate Members supplying expertise and financial initiatives in setting up seed treatment equipment
- A provincial insurance plan for member seed plants as well as employee health benefits package
- The Seed & Crop Tech Workshop at Olds College

RESPECTFULLY SUBMITTED  
BY LLOYD LIDBERG,  
PROVINCIAL DIRECTOR REGION 4





## RAXIL® MD DRUM CHANGE

Bayer has improved packaging for Raxil MD. Effective immediately, Raxil MD will now be packaged in new 200L drums. The new drum contains a mixing rod and built in standpipe.



The standpipe requires a micromatice fitting, which is standard for Trilex AL and Raxil WW drums.

For further information on the new package, please contact your local Bayer CropScience Rep, or Monica Klaas, Seed Treatment Account Manager at 403-625-7027.

*Season's  
Greetings*



*from all of  
the staff at*



**Bayer CropScience**



### **SEED TREATMENT SAVINGS**

**Spend \$10,000 on Bayer CropScience products, and receive \$1/acre on ALL SEED TREATMENT ACRES**

Conversion Factors: (important, gets the grower more \$\$\$ because of seeding rates)

Raxil MD	80 acres per jug
Raxil T	100 acres per jug
Raxil WW	80 acres per jug
Trilex AI	80 acres per jug.

#### **Raxil MD & WW =**

Per Litre: \$8/L (1L treats 12.2 bu wheat, 15.3 bu barley)  
Per Bushel: \$0.66/bu wheat, \$0.52/bu barley

#### **Trilex:**

Per Litre : \$8/L (1L treats 9.9 bu peas, lentils)  
Per Bushel: \$0.81/bu of peas, lentils

Example: grower seeds 2 bushels of Raxil WW treated wheat/acre, the rebate would be \$1.32/acre...

\*consult BayerValue Program for full details

# FarmTech

Global Perspectives...  
Local Knowledge

2012

Join us... **Jan. 24-26**  
**Edmonton EXPO CENTRE**  
at Northlands



## FarmTech 2012 Speakers



**General Rick Hillier**  
Former Chief of the Defence Staff  
Canadian Forces



**Glen Hodgson**  
Senior Vice-President and Chief Economist  
Conference Board of Canada



**John Shmorhun**  
President & CEO - Harmelia Holdings  
73,000 ha farm in the Ukraine



**James Peck**  
Managing Director & Nuffield Scholar  
P.X. Farms Ltd.  
Contract farming agri-business in England



**Gerry Dee**  
Award Winning Comedian  
FarmTech 2012 Banquet

## FarmTech 2012 promises to be bigger and better than ever.

The Edmonton EXPO Centre is allowing FarmTech to grow to meet the demand: **more participants, more educational sessions, bigger meeting rooms, and a bigger tradeshow.**

The new agenda has expanded to include **60 concurrent sessions** covering the latest in technology, environment, agronomy and farm business management.

**Alberta Canola Producers - Annual General Meeting**  
Tuesday, January 24

[www.farmtechconference.com](http://www.farmtechconference.com)

For complete details and the latest updates,  
Toll Free 1-866-FARMTEC

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# ASSOCIATION OF ALBERTA CO-OP SEED CLEANING PLANTS LTD.

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## PRE REGISTRATION FORM

**January 11-13, 2012**  
**Annual General Meeting Westin, Edmonton Alberta**

**Plant Name** \_\_\_\_\_  
 Prepaid Manager \_\_\_\_\_  
 Prepaid Delegate \_\_\_\_\_

Name	Early Payment Registration of \$220/delegate if payment received by December 16/2011	Registration of \$280/delegate if paid after December 16/2011
<b>Total</b>		

**Plant Manager Only - Will you be attending the Managers Association meeting Wednesday?**

Yes \_\_\_\_\_ No \_\_\_\_\_

**Have you remembered to book hotel rooms?** A Block of Rooms is available at \$125 + taxes. Reservations must be made prior to December 16<sup>th</sup>, 2011 to receive the reduced rate!! Please phone 780.493.8982 (Lilliana Nguyen) or reserve online at <http://www.starwoodmeeting.com/StarGroupsWeb/res?id=1111152812&key=141D2>

**Please fax back completed form to 1.866.798.1826  
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